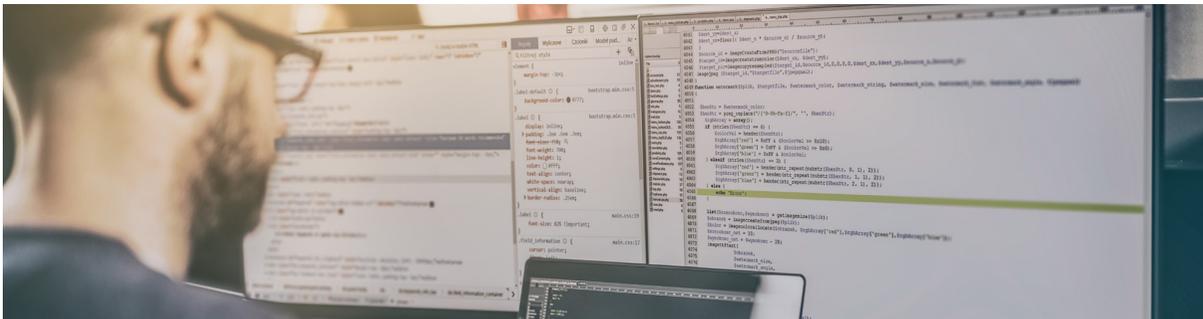


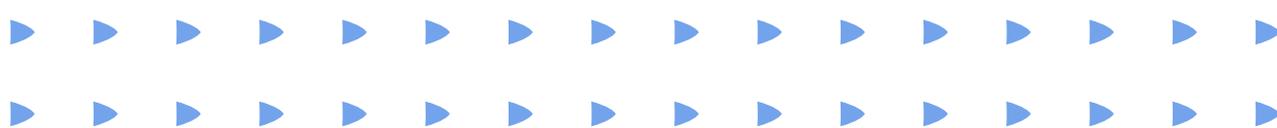
AMTECH HELP UK VIDEO GAME PUBLISHER RACE AHEAD WITH THEIR COMMUNICATIONS

We were approached by a leading UK publisher in the video game industry recently who asked for help with their communication needs. After exploring what they were after and their existing setup with their IT Operations Manager we went to work, helping them to stay connected with:

- Cisco Unified Communications Manager
- Cisco Unity Connection voicemail
- Redbox Recorders Call Recording



I'd say to anyone looking for a new supplier for their communications and collaborations technology, don't just go with a big, obvious name. Judge them on merit. Amtech has been reliable, trustworthy and always there when I needed them.



What first attracted you to Amtech?

“We needed to refresh our Cisco Call Manager and Wifi but our proposal from BT was overly complex and not at all within budget. I had a previous connection to Amtech’s Head of Business Development so I gave her a call to see what was possible, sure there were challenges with our installation but they were resolved quickly by Amtech who took complete ownership of the problem. They provided us with a permanent solution to any issues we face, not just quick fixes and patches.”

“They delivered exactly what we asked for, fought hard to get us the best price and presented a really sensible plan at a sensible price. So it was an obvious choice to go with Amtech.”

What are the benefits of partnering and staying with Amtech?

“With any task or project, you’re allocated a single point of contact who takes complete ownership of the requirements. They’re big enough to serve an organisation like ours but still small enough to really care. We stay with them primarily for their reliability, they’ve always delivered for us, every single time, but without being overpowering. Their pricing is competitive and their pre-planning for any project is really excellent.”

“When faced with a system recovery situation they’re calm, capable and show a really high level of effort that’s reflected in a swift and proper resolution. They really are consistently perfect from start to finish, even the small stuff we put through their service desk is dealt with in a very efficient and competent way.”

And based on that, would you recommend Amtech to others?

“I’d say to anyone looking for a new supplier for their communications and collaborations technology, don’t just go with a big, obvious name. Judge them on merit. Amtech has been reliable, trustworthy and always there when I needed them. They’re invested in the relationship and not just looking to make a fast buck. They’re also very independent, so I can have complete confidence in their recommendations.”

If you could sum Amtech up, what would it be?

“Their commitment, care and attention is second to none. They’re like a reliable family car or a tin of Ronseal, you know exactly what you’re getting and that it’ll do just what you need it to.”

They delivered exactly what we asked for, fought hard to get us the best price and presented a really sensible plan at a sensible price. So it was an obvious choice to go with Amtech.